



**Whale watching!**

During the months of August - October about 200 whales can be spotted in the bay of Hermanus, which is a mere 30 minutes drive away. A boat tour with close encounters of whales and dolphins are included in the getaway.

**Peter Matkovich Golf Course**



The Peter Matkovich golf course offers stunning views and a few challenging holes for the passionate golfer

**Watch this!! 2011 Broker Incentive Awards Program**

**National Broker of the Year**

*The national broker of the year will be announced at the awards dinner on the getaway. The winner will receive R65 000 cash*

**Top 35 Broker's**

**For a breathtaking getaway!**

Eris is running a broker incentive package for 2011.

The top earning 35 broker's (guaranteed 2 broker's from Cape Town and Durban) will attend a getaway to the Western Capes' Arabella Hotel, which includes the following:

- Return flights.
- Transfers to and from Cape Town airport to the hotel.
- Welcome cocktail on arrival.
- Two nights accommodation in a deluxe room (sharing), inclusive of breakfast
- Dinner at the hotel.
- Either a round of golf, (excluding cart) or a Spa voucher for 2 treatments.
- A light lunch at the hotel spa or halfway house for golfers.
- A half day guided whale watching boat tour.
- A seafood lunch in Hermanus.
- Beverages during lunches and dinners.



**3 Lucky Draws of R25 000 each**

*Those brokers who qualify to attend the Getaway will automatically qualify for the 3 lucky draws. For each R1 000 commission earned 1 ticket will be placed into the lucky draw. The draw will take place at the awards dinner.*

The getaway will take place towards the beginning of October 2011 (exact dates to be confirmed)

**Commission criteria**

1. Letting commission earned from 1 December 2010 to 31 August 2011 in terms of each Landlord's mandate. (Mandate available on Vacancy Schedule)
2. Commission earned on the placement of Property Management Contracts with Eris. Property Management contracts = one month's collection commission for each 18 months contract secured to a maximum of R100 000.

**Spa**

The spa is voted as one of the "Best 100 Spas in the world" and comes highly recommended. It includes a heated indoor hydro pool and heated outdoor lap pool as well as the world-first sensory African Rainforest experience



**Thank you to the Sponsors**

Eris would like to thank the following sponsors for their contribution to this incentive program:



Momentum Property Investments (MPI)

**Rules and Regulations**

1. The incentive is open to all participating leasing brokers.
2. The duration of the incentive is from 1 December 2010 to 31 August 2011.
3. In order to be eligible for prizes, deals must be concluded prior to 31 August 2011.
4. Winners will only be entitled to one prize. Should an individual be eligible for more than one prize, only the higher valued prize will be awarded.
5. Eris' internal brokers will not be eligible for prizes.
6. Results will be audited by Eris whose decision is final. No correspondence will be entered into and no claims whatsoever will be entertained.
7. Unethical practices in contravention of the spirit of the competition will result in exclusion from the competition and forfeiture of all "tickets" and prizes.
8. A brokers' total will not be affected if he/she changes company during the period of the competition.